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“Since we’ve installed Webroot, our downtime has been little to nothing.”

Mike Moniz, IT Manager, Lineage Logistics

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## At a Glance

### Vertical

Transportation & Storage

### Year Founded

1907

### Technology Manager

Mike Moniz

### Endpoints Managed

5,000

### Website

[lineagelogistics.com](http://lineagelogistics.com)

## Key Findings

### Time Savings

Over 15 hours/week saved on managing security-related issues

### Efficiency

Average scan time per device dropped from 60 minutes to 90 seconds

### Efficacy

Infections were almost completely eliminated, dropping by over 95%

## Transportation and Storage Company Dramatically Reduces IT Costs and Downtime

### Background

Lineage Logistics is a warehousing and logistics company built to deliver sophisticated, customized, and dependable cold chain solutions nationwide. It was formed by combining premier regional temperature-controlled warehousing companies with long histories and strong reputations. Founded on a legacy of family values and integrity, its mission is to provide innovative, world-class customer service and a safe, enjoyable workplace.

## The Challenge

Time is a precious commodity to every organization, but it is particularly important to Lineage Logistics. As a Top 2 North America temperature-controlled warehousing and logistics company, they specialize in timely and accurate temperature adjustment for all major food commodities, including beef, poultry, pork, seafood, bakery products, ice cream, and produce.

With 104 facilities across 21 states, Lineage uses its warehouse management systems (WMS) to optimize every move from processing to handling to tracking, enabling the most streamlined, productive, and lean distribution operations possible. Through its state-of-the-art WMS, customers have 24/7 access to their inventory, keeping all the information they need at their fingertips even though their products are miles away, under Lineage's care.

Given the vast quantity of sensitive data it handles, and the huge number of employees and customers who access that data, Lineage's need for robust endpoint security that doesn't slow down its time-sensitive operations is clear. However, its earlier cybersecurity solution (Symantec) was unsatisfactory, recalls Mike Moniz, IT Manager at Lineage, "It was constantly missing infections, causing hours of downtime for users, and straining the already time-strapped IT department."

## The Solution

Searching for a more capable replacement, Moniz and his team evaluated products from several different endpoint security vendors before concluding that Webroot SecureAnywhere® solutions offered the best protection for Lineage's needs. Several factors played into this choice, according to Moniz. "What first caught my attention was Webroot's small footprint and fast scanning speed it was much more efficient and less demanding on system resources than the other products we looked at."

Moniz was impressed by the full range of complementary Webroot solutions, which enabled him to ensure comprehensive security for users in any location—whether on desktops, laptops, smartphones or tablets. "We deployed SecureAnywhere Business protection for our endpoints, mobile devices, and networks," Moniz explains. "We have users across the country, whether in offices, warehouses, or in the field... they all need to be protected."

According to Moniz, the protection from malware and other online threats that Lineage achieves with Webroot solutions has been dramatically more effective than with his previous cybersecurity.

Webroot's superior protection can be traced to its more efficient, cloud-based approach. The initial install package is extremely small (less than 1MB) because no signature database is stored within the client software; instead,

### About Webroot

Webroot was the first to harness the cloud and artificial intelligence to protect businesses and individuals against cyber threats. We provide the number one security solution for managed service providers and small businesses, who rely on Webroot for endpoint protection, network protection, and security awareness training. Webroot BrightCloud® Threat Intelligence Services are used by market leading companies like Cisco, F5 Networks, Citrix, Aruba, Palo Alto Networks, A10 Networks, and more. Leveraging the power of machine learning to protect millions of businesses and individuals, Webroot secures the connected world. Headquartered in Colorado, Webroot operates globally across North America, Europe, and Asia. Discover Smarter Cybersecurity® solutions at [webroot.com](http://webroot.com).

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Webroot maintains a huge (over 250 TB) signature database in the cloud.

The advantages of this cloud-based approach are compelling:

- » Better protection due to a vastly more comprehensive database
- » Quicker installation; completes in just a few seconds
- » Faster scanning; initial scans take a few minutes, while subsequent scans typically take <2 mins

## Results

Moniz praises the ease and convenience of Webroot's web-based administrator console, which enables seamless control of the substantial number and variety of endpoint devices that Moniz's IT team manages. Moniz' results clearly show the benefits of adopting Webroot protection:

- » Average scan time per device dropped from 60 minutes to 90 seconds
- » Over 15 hours/week saved on managing security-related issues
- » Infections were almost completely eliminated, dropping by over 95%

As a growing number of organizations move towards a web-based business model and 24x7 operations, the downtime that results from ineffective antivirus solutions becomes increasingly disruptive and costly. The dramatic reduction in downtime and increased user productivity that Lineage has achieved with Webroot protection can help virtually any time-sensitive company sharpen its competitive edge—and strengthen its bottom line.

Befitting his dedication to efficiency, Moniz succinctly sums up the IT benefits of Webroot with his final comment:

*"The best we have ever had, Webroot saves us hours of unnecessary work."*

**Mike Moniz, IT Manager, Lineage Logistics**